



Ocean Rate Bulletin

Fresh Grapes:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (TEU) shipped, by all carriers, during October 1998. The denominator represents the total number of TEU shipped, by all carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, October 1998.

Market Share-October:

Each carrier's current market share is based on the number of containers shipped during October 1998. Source: PIERS, October 1998.

Market Share-CY 1998:

Each carrier's market share is based on the total number of containers shipped throughout the 1998 calendar year. Source: PIERS, 1998.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: The Pacific Shipper, January 4, 1999 and various sites on the World Wide Web.

Ocean Rates:

Ocean rates are applicable for January 15, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff and PLUS Tariff retrieval systems.

Container Rate:

Container rates for Fresh Grapes are quoted on full, 40-foot refrigerated containers unless otherwise noted.

Definitions

AI = All Inclusive
ARB = Arbitrary Charge
BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
CAF = Currency Adjustment Charge
CFS = Container Freight Station - used to consolidate shipments.
CY-CY = Container Yard to Container Yard
KT = 1,000 Kilograms (Metric Ton).
PC = Per Container
THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Bangkok, Thailand

Fresh Grapes

Monthly Market Share For: October 1998

Month\Year: \29

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
P&O Nedlloyd	100%	1%	17 Days										
Mitsui OSK	0%	32%	19 Days	\$1.89	\$1			\$34					\$3,171
Sea-Land	0%	29%	22 Days	\$1.89	\$1			\$34					\$3,171
Maersk	0%	24%	22 Days	\$1.89	\$1			\$34					\$3,171
OOCL	0%	7%	19 Days ⁴	\$1.89	\$1			\$34					\$3,171
APL	0%	3%	17 Days	\$1.89	\$1			\$34					\$3,171

4 Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Ho Chi Minh, Vietnam

Fresh Grapes

Monthly Market Share For: October 1998

Month\Year: 1\8

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	100%	51%	24 Days ⁴	\$4.14	\$1			\$26					\$5,299
Sea-Land	0%	38%	8 Days ⁴										
Mitsui OSK	0%	6%											
P&O Nedlloyd	0%	4%	17 Days	\$4.11	\$1			\$26					\$6,323
Hyundai	0%	4%	21 Days	\$4.14	\$1			\$34					\$6,487

⁴ Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Fresh Grapes

Monthly Market Share For: October 1998

Month\Year: 773\3,292

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hyundai	22%	11%	13 Days	\$1.10									\$1,540
APL	20%	20%	13 Days	\$1.10									\$1,540
Maersk	11%	29%	15 Days	\$1.10									\$1,540
OOCL	7%	15%	17 Days	\$1.10									\$1,540
Hanjin	7%	3%	16 Days ⁴	\$1.10									\$1,540
P&O Nedlloyd	6%	3%	17 Days	\$1.10									\$1,540
Cho Yang	6%	3%	15 Days	\$1.10									\$1,540
Mitsui OSK	5%	4%	13 Days	\$1.10									\$1,540
Hapag-Lloyd	2%	1%	20 Days	\$1.54									\$2,156
Sea-Land	1%	9%	8 Days ⁴	\$1.10									\$1,540
Evergreen	1%	1%	17 Days	\$1.10									\$1,540

⁴ Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Fresh Grapes

Monthly Market Share For: October 1998

Month\Year: 99\340

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Yang Ming	37%	22%	15 Days	\$2.00	\$1		4%	\$34					\$3,437
APL	16%	23%	14 Days	\$1.80	\$1		4%	\$34					\$3,146
Sea-Land	12%	11%	17 Days ⁴	\$1.80	\$1		4%	\$34					\$3,146
K Line	9%	5%	16 Days	\$1.80	\$1		4%	\$34					\$3,146
Mitsui OSK	7%	5%	14 Days	\$1.80	\$1		4%	\$34					\$3,146
OOCL	5%	18%	18 Days	\$1.80	\$1		4%	\$34					\$3,146
Hanjin	4%	4%	15 Days ⁴	\$2.00	\$1		4%	\$34					\$3,437
NYK Line	4%	3%	18 Days	\$1.80	\$1		4%	\$34					\$3,146
Hyundai	3%	1%	17 Days	\$2.00	\$1		4%	\$34					\$3,437
Cho Yang	2%	2%	12 Days	\$2.00	\$1		3%	\$34					\$3,409
Evergreen	2%	2%	15 Days	\$1.80	\$1		4%	\$34					\$3,146
Maersk	0%	3%	17 Days	\$1.80	\$1		4%	\$34					\$3,146

⁴ Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Fresh Grapes

Monthly Market Share For: October 1998

Month\Year: 1\177

Month\Year: 1/17

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:							Size	ContainerRate
					BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.		
APL	100%	32%	19 Days	\$1.89	\$1			\$34					\$3,171
Maersk	0%	40%	24 Days	\$1.89	\$1			\$34					\$3,171
OOCL	0%	16%	20 Days	\$1.89	\$1			\$34					\$3,171
Sea-Land	0%	7%	22 Days ⁴	\$1.89	\$1			\$34					\$3,171
Mitsui OSK	0%	2%	19 Days	\$1.89	\$1			\$34					\$3,171

4 Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Fresh Grapes

Monthly Market Share For: October 1998

Month\Year: 53\136

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
P&O Nedlloyd	53%	30%	14 Days	\$2.95	\$1		34%	\$34					\$6,059
Maersk	7%	26%	11 Days	\$2.95	\$1		34%	\$34					\$6,059
OOCL	7%	15%	11 Days	\$2.95	\$1		34%	\$34					\$6,059
Sea-Land	6%	4%	11 Days ⁴	\$2.95	\$1		34%	\$34					\$6,059
COSCO	6%	2%	12 Days										
Hanjin	4%	3%	12 Days ⁴	\$2.95	\$1		34%	\$34					\$6,059
Hapag-Lloyd	2%	1%	11 Days	\$2.95	\$1		34%	\$34					\$6,059
Yang Ming	2%	1%	12 Days	\$2.95	\$1		34%						\$5,549
Evergreen	1%	7%	11 Days	\$2.95	\$1		34%	\$34					\$6,059
APL	0%	10%	10 Days	\$2.95	\$1		34%	\$34					\$6,059

⁴ Transit time is based on departure from Long Beach, CA.